

LockState Connect Billing Plans

Nobody likes fees. We get it.

Despite this fact, there are many costs involved in bringing this software service to our customers. Much like the cell phone industry, there are costs associated with the hardware (the cell phone in this example), as well as costs with providing the ongoing service (the cell phone network).

In our case, there is also a hardware component (connected door locks & other devices), as well as ongoing service (communication with devices & software maintenance). There is significant cost involved with hosting and maintaining the cloud servers, data exchanged between devices and customer accounts, and the development and maintenance of the cloud software applications. In some cases we have separated out some of the more costly features for us to provide so that we can offer lower-cost options for those not needing those features.

Additionally, our developers are constantly upgrading the application so that our customers can take advantage of useful new features.

We offer multiple Account Plans to provide diverse options of features for different types of owners and à la carte device pricing.

Billing Plans					
Account Plan		BASIC	PREMIUM	PRO	ENTERPRISE
		\$0.00 per month	\$3.00 per month	\$10.00 per month	\$335.00 per month
Notifications	?	N/A	✓	✓	✓
Events History	?	7 days	90 days	365 days	365 days
Power Features	?	N/A	N/A	✓	✓
Account Admins	?	2 free	5 free	20 free	Unlimited free
Partner Integrations	?	N/A	1 free	5 free	Unlimited free
Device Pricing		ResortLock	WiFi Lock	Thermostat	Power Plug
Cost per device		Free	\$0.99	\$0.99	\$0.99
WHY DO WE CHARGE FEES?					UPDATE

Account Plans

Notifications

- Receive email or text alerts for example when a door is unlocked.

Event History

- Number of days in the past events will be available.

Power Features

- Advanced features such as groups, mass access assignment, and event reports.

Account Admins

- Number of members created that have permissions to administer devices in your account.

Partner Integrations

- Integrate with your listings on Airbnb and HomeAway.

Device Pricing

ResortLock

Due to the lack of internet communication between the lock and the portal, we do not charge any fees for the use of the RL2000 and RL4000 models. Additional fees for features of the account still apply.

WiFi Lock, Thermostat, Power Plug

We charge a flat \$.99 fee per internet connected WiFi lock, thermostat, and power plug registered to the account.

Multi-WiFi Lock Pricing

1 – 5 = \$0.99

6 – 10 = \$0.95

11 – 25 = \$0.89

26 – 50 = \$0.85

51 – 159 = \$0.79

160 and over = \$0.75

Thermostat & Power Plugs

1 – 5 = \$0.99

6 – 10 = \$0.95

11 – 25 = \$0.89

26 – 50 = \$0.85

Over 50 = \$0.79

ACS Module Pricing Plan

Access users with ACS door access

ACS pricing is an add-on Module to your Account Plan selected. Once you have selected an Account Plan you are able to select the ACS Nodule that best fits your needs. Pricing is based on the number of access users and access guests that have active access to ACS doors.

ACS Plan	BASIC	PREMIUM	PRO
Access users with ACS door access	\$5.00 per month	\$25.00 per month	\$150.00 per month
?	20 free	150 free	Unlimited free

ACS Door Pricing

1 – 5 = \$4.99

6 – 10 = \$4.75

11 – 25 = \$4.50

26 – 50 = \$4.25

Over 50 = \$4.00